

ERIC HALL

SENIOR PROGRAM AND PRODUCT MANAGEMENT EXECUTIVE

Enterprise PMO Governance | Regulatory Compliance | \$10M+ Portfolio Optimization | GenAI Integration

REME® VERIFIED PORTFOLIO

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EXECUTIVE LEADERSHIP PROFILE

TRANSFORMATIVE STEWARDSHIP

Eric Hall is an accomplished Senior Program and Product Management Executive with over a decade of distinguished leadership directing complex enterprise portfolios across financial services, tier 1 banking, and SaaS environments. Partnering closely with chief executive stakeholders, operating committees, and engineering organizations, Eric specializes in translating high level strategic mandates into disciplined, predictable delivery structures.

Renowned for his capability in recovering ambiguous and high stakes regulatory initiatives, Eric establishes rigorous governance standards that eliminate administrative drag, protect enterprise capital, and guarantee audit defensibility. His portfolio oversight spans concurrent budgets reaching ten million dollars plus, where he systematically achieves fifteen to twenty percent cost savings through proactive scope reengineering and early stage estimate calibration.

A pioneering technical practitioner, Eric bridges executive vision with modern data intelligence. He engineers live Tableau KPI suites backed by advanced SQL pipelines and integrates Generative AI workflows to surface portfolio risks, automate requirements documentation, and eliminate friction during C suite reviews.

CORE AREAS OF AUTHORITY

- **Enterprise PMO Governance:** Multi workstream oversight
- **Regulatory Transformation:** Defensible audit frameworks
- **\$10M+ Portfolio Delivery:** Scope and budget control
- **Cost Containment:** 15 to 20 percent savings capture
- **Clarity PPM Scaling:** Automated portfolio ingestion
- **Tableau and SQL:** Live executive KPI dashboards
- **Generative AI Adoption:** PMO prompt engineering
- **Agile Coaching:** Scrum CSPO and CSM execution

EDUCATION AND CREDENTIALS

- **Bachelor of Science**
Management Information Systems
East Carolina University
- **Generative AI for PMs**
Certified Executive Practitioner, 2024
- **Certified Scrum Product Owner**
CSPO, Scrum Alliance
- **Certified Scrum Master**
CSM, Scrum Alliance

PILLARS OF BUSINESS VALUE

DEMONSTRATED IMPACT

REGULATORY TURNAROUND

Replaced manual spreadsheets across 75+ initiatives with automated Clarity PPM workflows, cutting implementation timelines by 50% and saving \$500K.

PORTFOLIO SCOPE RECOVERY

Reengineered mid development project scope on a \$4M portfolio, securing executive alignment to capture \$800K (20%) in direct budget savings.

AGILE ACCELERATION BLUEPRINT

Embedded Scrum principles in traditional banking departments, compressing a 6 month regulatory deadline into 3 months while reducing delivery effort by 50%.

PRODUCT INNOVATION (ARC)

Conceived and delivered the ARC routing tool in Wealth Management, randomizing lead distribution to remove bias and lifting review accuracy by 25%.

PUBLISHED THOUGHT LEADERSHIP

EXECUTIVE PRESS & MEDIA

Thought Pieces: *Lessons From the Finish Line: What Dragon Boat Racing Taught Me About Leadership*, examining team cadence, synchronized pacing, and collaborative momentum.

CXO Dispatch: *How to Reduce Project Costs by 20% Without Cutting Scope*, detailing early IT scope alignment and financial optimization.

Executive Statement: *Using Generative AI to Accelerate Program Management Outcomes*, exploring automated predictive risk analysis and PMO agility.

Wolf & Grayson: *How SQL, JIRA, and Tableau Can Transform Program Visibility*, demonstrating data models that reduce review cycles by 60%.

Senior Program Manager | Wells Fargo

Aug 2025 to Present | Charlotte, NC

- Direct two enterprise regulatory impact compliance workstreams, replacing legacy tracking tools and maintaining a **100% on time milestone delivery rate** across every phase.
- Lead daily requirements alignment sessions across cross functional engineering and business stakeholders, sustaining a **95% documentation quality pass rate**.
- Engineered biweekly executive briefings powered by automated Tableau KPI dashboards, surfacing top 5 portfolio risks and budget variances that supported **\$800K in total cost savings**.

Senior Change Delivery Lead | Truist Financial

Apr 2024 to Sept 2024 | Charlotte, NC

- Governed high impact regulatory program execution within a newly established oversight office, managing complex vendor workflows and system migrations under aggressive deadlines.
- Replaced manual Excel tracking across **75+ critical regulatory initiatives** with automated Clarity PPM import workflows, **slashing implementation time by 50% and saving \$500K**.
- Standardized risk and issue documentation protocols across vendor and internal delivery teams, ensuring end to end audit defensibility.

Program Manager | MUFG Bank

Mar 2020 to Mar 2024 | Charlotte, NC

- Directed concurrent compliance and financial portfolios valued up to **\$10M**, aligning enterprise IT execution directly with long term business strategy.
- Reengineered project scope mid development on a high stakes initiative, securing executive buy in to capture **\$800K (20%) in verified budget reductions** without dropping deliverables.
- Achieved **15 to 20% cost efficiencies** across multiple portfolios through rigorous planning phase scope estimation, earning collaborative leadership awards.
- Exceeded a critical regulator deadline by **30%** by rebuilding an enterprise system ownership database and access authentication model in under 10 business days.

Project Manager | Wells Fargo

Nov 2019 to Feb 2020 | Charlotte, NC

- Spearheaded an urgent regulator mandated turnaround, introducing Agile practices and active coaching to a traditional banking department.
- Compressed a 6 month delivery timeline into **3 months (50% compression)** by embedding Scrum principles, clear roadmap metrics, and daily standups.
- Reduced operational delivery costs and manual effort by **50%**, establishing a repeatable transformation blueprint.

Product Owner | TIAA Wealth Management

Sept 2017 to Nov 2019 | Charlotte, NC

- Conceived and launched the **ARC routing tool**, randomizing Wealth Management client lead assignments to eliminate personal bias and **improving review accuracy by 25%**.
- Automated PIN to household matching logic, eliminating Excel manual distribution and **reducing intern staffing requirements by 75%**.

Senior Business Management Specialist | TIAA

Mar 2014 to Sept 2017 | Charlotte, NC

- Engineered **14 executive Tableau dashboards** that unified operational metrics across 100+ employee Fraud Detection and AML divisions, **reducing review cycles by 60%**.
- Constructed advanced SQL queries to supply investigative units with real time data insights, resolving thousands of fraud cases within weeks.

Senior Technical Analyst | Rentokil Steritech North America

May 2011 to Mar 2014 | Charlotte, NC

- Automated incentive and bonus calculation workflows with SQL, **cutting processing time by 50% and manual effort by 80%**.
- Modernized mobile email and reporting infrastructure for field personnel, reclaiming **2 hours of daily productivity per worker**.

REFERENCE ME (REME®) VERIFIED EXECUTIVE DOSSIER

Supervisor testimonials, performance reviews, and career milestones independently authenticated on the ReME® platform ledger.

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